Construction Contract Management

1 Day Intensive
Upskill your team & lift your project margins

Train with Ram Education, the leaders in construction project management since 2002

Ram Education brings a practical, no-nonsense approach. Our trainers have experience in the real-world of construction projects and are qualified Engineers.

About your trainer, Robin Millner

Robin learnt contract management the hard way. Starting out “in the trenches” as a Project Engineer and then Project Manager on some of the largest and toughest projects around.

His hands-on experience, in everything from modest projects to major initiatives worth hundreds of millions of dollars, underpins his practical, no-nonsense approach.

Having worked on both the contractor and client side of the fence, Robin is well placed to provide you with unique perspectives from both points of view.

In addition to sharing tricks and tips from 25 years of experience, he will help you with those difficult conversations, so you can maintain a positive and respectful relationship with all parties.

The Ram Education Difference

Our expert trainers have real-world construction experience

Faster learning with engaging, industry-relevant content

Get practical solutions to your construction project problems

As an educator, Robin has personally trained over 2,000 project management professionals across a wide range of organisations within the construction industry. He holds an Engineering degree from the University of New South Wales and a current Certificate IV in Training and Assessment TAE40110.
Enrol in Ram Education’s Construction Contract Management: 1-day Intensive course and learn how to save or make money by preserving your entitlements under the contract.

The good news is you don’t need to be a lawyer to benefit from the knowledge the experts use:

- Understand your rights and obligations under the contract
- Deal with tricky time, delay and variation clauses
- Maintain a positive relationship, while protecting your commercial interests

And much, much more…

Perfectly suited to people in the following roles:
- Project Managers
- Project Engineers
- Contract Administrators
- Construction Managers
- Senior Supervisors
- Superintendents
- Quantity Surveyors
- Procurement Managers
- Architects
- Schedulers
- Cost Accountants
- Senior Management
- Anyone involved in construction projects

Receive industry recognised training

Contact hours/PDUs: 8

“The training has given our teams confidence to ask for help - before it’s too late!”

Ryan Woodhall, Oceania Commercial Manager at Soletanche Bachy
What will I learn?

Contracts can be complicated. Let us help you cut through the confusion and quickly arm yourself with the knowledge and confidence to manage your contracts effectively. We’ll also help you know when to seek commercial or legal advice.

Gain an understanding of contract fundamentals

- How a contract is formed
- Offer and acceptance
- Contract types and purpose
- Allocation of risk
- Pre-contractual representations
- Rights and obligations
- The importance of record keeping
- Warranties
- Design responsibility and novation

Get tips and tricks on:

- Extension of time claims
- Drawing revisions
- Design responsibility and how to avoid getting into trouble
- Site instructions
- Hiding versus declaring float
- Ongoing delays
- Clients who are slow to respond

The best practice when it comes to managing variations

- Identifying variations
- Pricing variations
- Authority to direct
- Documenting variations
- Types of variations
- Latent conditions
- Variations by stealth
- Provisional sums

How to manage time and delays so you stay on top of your schedule

- Time and delay terms
- Baselines and critical path
- Identifying potential delays
- Concurrent delay
- Ownership of float
- Extension of time claims
- Damages and liquidated damages

Learnings from each topic are bedded down through group activities and case studies. You’ll be reading contract clauses, interpreting them and formulating the appropriate response.

“The training helped us quickly communicate key commercial messages to the entire organisation.”

Lindsay Killin, Remediation Manager NSW/ACT at Enviropacific

Ram Education Pty Ltd. Suite 4, Level 7, 35 Spring Street, Bondi Junction NSW 2022 Australia. ABN 57 695 664 828.

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ram-education.com
info@ram-education.com